

## Acquisitions Investment Associate/Senior Associate

Virtus Real Estate Capital is one of the longest tenured private equity real estate fund managers in the U.S. focused exclusively on cycle resilient needs-based property sectors, such as healthcare, education, storage, and middle-income workforce housing. The Firm was founded in 2003 in Austin, TX. The Firm has acquired or developed more than 300 commercial properties totaling over \$7 billion throughout the U.S. Virtus is known across the industry for its deep expertise in social infrastructure sectors and its commitment to people, which is driven by a strong corporate culture around its four core values: Thoughtful Evolution, Resilience, Honorable Action, and Purposeful Work.

## The primary responsibilities will include:

- Support the origination, underwriting, and execution of acquisition and development investments.
- Conduct market research to support underwriting assumptions and investment theses, diligence prospective acquisitions and developments, and draw conclusions on potential opportunities and risks.
- Prepare financial analysis of potential investments, including the creation of detailed pro-forma financial models in Excel and Argus, market research, comp analysis and investment committee memos.
- Initiate, review, and analyze due diligence information for potential investments including property level financial statements, third party reports, tenant credit analysis, and market research.
- Populate, maintain, and improve the acquisition pipeline.
- Establish and maintain relationships with leasing and sales brokers, property managers, operating and development partners, lenders, and other real estate professionals.
- Assist in preparing year-end strategy presentations and bespoke investor requests for materials.
- Explore and underwrite new strategies and asset classes as directed.

## **Preferred Qualifications**

- Keen interest in private equity and institutional-level real estate investing.
- General understanding of real estate finance, financial analysis, and basic accounting principles.
- Bachelor's degree in finance, business, or real estate with strong academic credentials.
- Proficiency with Microsoft Excel, PowerPoint, and Argus.
- Strong organizational, analytical, verbal, and written communication skills.
- Excellent research capabilities.
- Diligent work ethic with ability to take initiative and comfortably work in demanding environment with simultaneous ongoing projects.
- 2-5 years of FT employment experience in real estate investment, brokerage or investment banking.
- Willingness to work in office 4+ days/week on a hybrid team (supervisor is remote).
- Experience in medical outpatient and/or self storage is a plus.
- Light travel is required immediately with frequent travel required over time.

To Apply: Please submit a resume to recruiting@virtusre.com with the subject line Investment Associate

The full-time position based in the firm's Austin HQ is available immediately. Virtus is an equal opportunity employer.