



Research Associate

About Virtus

Virtus Real Estate Capital is one of the longest-tenured private equity real estate fund managers in the U.S., focused exclusively on cycle-resilient, needs-based property sectors, such as healthcare, education, storage, and middle-income workforce housing. The Firm was founded in 2003 in Austin, TX, with satellite offices in the U.S. and Abu Dhabi. The Firm has acquired or developed more than 300 commercial properties totaling over \$7 billion throughout the U.S. Virtus is known across the industry for its deep expertise in social infrastructure sectors and its commitment to people, which is driven by a strong corporate culture around its four core values: Thoughtful Evolution, Resilience, Honorable Action, and Purposeful Work.

About the Role

Virtus is seeking a full-time Research Associate to analyze macroeconomic and demographic data, investigate emerging trends and new property subtypes, as well as support the Firm's thought leadership and strategic communication efforts through the development of white papers and research publications related to our core property types. This role is ideal for a candidate passionate about market research, real estate, and investment trends. The primary responsibilities will include:

- Research and analyze market trends, demographic shifts, economic data, and other relevant factors across Virtus' property types.
- Write compelling, data-driven white papers, research briefs, and thought leadership materials to support investment decisions, investor communication, and brand positioning.
- Collaborate with the investment and asset management teams to integrate proprietary insights and investment theses into research outputs.
- Maintain a library of updated sector-specific research to inform underwriting, investment strategy, and marketing.
- Support periodic updates to investor presentations and educational content.
- Stay informed on industry publications, third-party reports, and academic studies relevant to social infrastructure real estate sectors.

This full-time position is available immediately. Virtus is an equal-opportunity employer.

Preferred Qualifications

- Bachelor's degree in real estate, economics, statistics, finance, urban studies, or a related discipline; Master's degree or relevant certifications a plus.
- Four or more years of experience in real estate research, investment analysis, consulting, or a related field.
- Excellent writing and analytical skills with a proven ability to translate complex data into clear, engaging narratives.
- Proficiency with Python, Microsoft Excel, Word, PowerPoint, and Tableau.
- Self-motivated and organized, and able to manage multiple projects in a deadline-driven environment.
- A strong interest in the intersection of real estate and demographic, social, and economic trends.

To apply, please submit a cover letter and resume to recruiting@virtusre.com with the subject line "Research Associate."